

SMALL BUSINESS EXCHANGE

WORKFORCE DEVELOPMENT.....	2
ACCESS TO CAPITAL.....	3
CALIFORNIA SUB-BID REQUEST ADS.....	3-6
BUSINESS TOOLKIT.....	8
SUCCESS STORIES.....	9
PUBLIC LEGAL NOTICE.....	10-12

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September 2, 2021

3 Key Takeaways on Prefabrication in Construction

[Article was originally posted on Autodesk Construction Cloud Blog. <https://construction.autodesk.com>]

By Eric Thomas,

There's a common misconception around prefabrication—that it amounts to bland, cookie-cutter boxes rolling off an assembly line. But the truth is that prefabrication techniques can allow design teams to produce beautiful, innovative designs that meet the distinct needs of individual clients.

Plus, prefab elements can often be produced more quickly with minimal resources and waste, making it a favorable option for builders and owners alike.

Joining us this week to talk about all things prefab are Nick Coubray, CEO at Howick Ltd., and Amr Raafat, VP of VDC & Technology at Windover Construction. Both guests have extensive experience with prefabrication, and in this episode, we had an interesting discussion on:

- The benefits behind prefabrication technology
- The common myths associated with prefab
- Some successful real-world examples
- And how to get started with prefabrication

3 Takeaways on Prefabrication for Production in Construction

Before diving into the benefits and best practices around prefab, let's first get clear on what it actually is. Prefabrication refers to the technique of prefabricating assemblies—from whole buildings or entire rooms to much smaller elements and components—

in a controlled factory setting. The elements of a building are constructed off-site and then transported to the job site, where they would be assembled.

If you're curious about prefab and are interested in implementing the practice in your projects, I encourage you to read on. Nick and Amr share their expert takes on prefabrication benefits,

“Prefabrication combined with other technologies, such as mixed reality, can really enhance the quality of our production in the factory.”

— Amr Raafat

Continued on page 8



Image by Hands off my tags! Michael Gaida from Pixabay

EPA Awards UC Berkeley, the Oakland Public Health Institute, and Stanford nearly \$3 Million for Research to Reduce Wildland Fire Smoke Exposure

[Article was originally posted on www.epa.gov]

The U.S. Environmental Protection Agency (EPA) has announced over \$7 million in funding to ten research projects nationwide that will address interventions and communication strategies to reduce exposure and the associated health risks from wildland fire smoke. In the Bay Area, \$2,982,993 was awarded between three research institutions: the University of California at Berkeley, Stanford University and the Oakland Public Health Institute.

“As wildfires become more frequent and severe, we are working to effectively communicate the risks of smoke exposure to impacted communities,” said Wayne Cascio, acting principal deputy assistant administrator for science in EPA’s Office of Research and Development. “We are seeing an increase in prescribed fires to reduce the risk of catastrophic wildfires; however, these are also a source of smoke exposure. The research we are funding will help develop strategies to prevent and reduce the health impacts of smoke from wildfires and prescribed fires.”

Wildland fire (wildfire and prescribed fires) smoke is made up of a complex mixture of gases and fine particles produced when wood and other organic materials burn. The biggest health threat from smoke is from fine particles. Outside or indoors, exposure to these microscopic particles can cause burning eyes, runny nose, and illnesses such as bronchitis. Additionally, fine particles can aggravate chronic heart and lung diseases, and they are linked to premature deaths in people with these conditions. Smoke also contains air toxics that can cause cancer or other serious health effects.

The institutions receiving these grants will conduct research to understand what actions might be effective for reducing ambient and indoor exposures to wildland fire smoke, and how best to communicate these actions to various groups. This research will integrate multiple disciplines including social and behavioral sciences, air quality science, and engineering.

The following Bay Area institutions are receiving research grants:

- **Public Health Institute, Oakland, Calif., (\$994,407)** is conducting research to reduce wildfire smoke exposures and health risks among agricultural workers and other low-income families by designing and field testing an affordable and effective filtration system for rooftop evaporative coolers, which are often used to cool homes without air conditioning.
- **Stanford University, Santa Clara County, Calif., (\$999,846)** is using a smartphone app built from EPA’s Smoke Sense platform to identify affordable and actionable intervention steps to reduce health impacts from smoke exposure for low-income, non-English speaking individuals and communities in northern California.
- **University of California, Berkeley, Calif., (\$988,740)** is conducting research to create a more precise model of wildfire smoke

Continued on page 4

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Workforce Development

Yoga classes, therapy and 401(k)s: California businesses beefing up benefits to attract workers

[Article was originally posted on www.calmatters.org]

By Grace Gedy, CalMatters

The plea went out on Instagram: Cultura Comida y Bebida was short staffed. The Carmel-by-the-Sea restaurant could no longer offer its Oaxacan-inspired lunch and might have to cut one evening of dinner service if it wasn't able to hire more kitchen staff within the week. So, the owners opened up a referral bonus program to the entire community. Anyone who introduced them to someone they eventually hired would receive a \$200 gift card. The new employee would, too.

"Literally if one more person leaves," Sarah Kabat-Marcy, one of the restaurant's managing partners, said. "I don't know what we're going to do."

After five years of little turnover, the restaurant lost several employees in the past couple of months to larger operations, including luxury hotel restaurants that could pay kitchen staff \$37 per hour, Kabat-Marcy says. She and her husband Michael Marcy, who is also a managing partner, increased their kitchen staff's pay by 20%. Now, kitchen staff make between \$20 and \$23 per hour. They deserve it, she said, and the cost of living is high in the coastal city. But there's no way they could match the wages of larger operations, she said. The profit margins are too thin; the restaurant would go under.

In the meantime, hostesses and servers have volunteered to help out in the kitchen. The head chef's retired parents have even come in and helped make tortillas. The restaurant has slimmed down its menu based on conversations with the kitchen staff about which dishes were easiest to prepare. Neither Kabat-Marcy nor her husband have drawn paychecks from Cultura in over a year. Kabat-Marcy took a second job during the pandemic so that the couple could pay their bills.

"We're just on the hairs edge of staff totally burning out," she said.

Labor shortage across California

Businesses across the state are rebounding, but are struggling to fill job openings, especially in the service industry. Several factors may be at play, including enhanced unemployment ben-



Managing partners, Sarah-Kabat Marcy and Michael Marcy with and Chef Michelle Estigoy, center, pose outside their restaurant Cultura Comida y Bebida in Carmel-By-The-Sea, on August 6, 2021. [Photo by Carlos Rene Castro for CalMatters]

efits, uncertainty around child care and concerns about COVID-19 exposure. Workers may also be trying to launch new careers or shift to jobs with more regular hours, better working conditions and better pay. But the gap is there. According to state data, employment increased by just 24,500 in June even though employers added roughly 73,500 non-farm jobs, meaning thousands of positions were left open.

That's translated into a boon for workers. Over the past three months, wages for Californian workers in the leisure and hospitality sector have risen much faster than wages for all private

employees. Between March and May, the most recent period for which data is available, average wages for private employees rose by 1.2%, while wages for leisure and hospitality workers increased by 5.7% according to the U.S. Bureau of Labor Statistics.

Still, service sector workers are paid much less than workers in many other industries. Average weekly pay for Californian leisure and hospitality workers in June, for example, was around \$600, according to the Bureau of Labor Statistics. For all private workers, it was almost \$1,250.

Dara Maleki, owner of The Pizza Press, a chain of newspaper-themed pizza restaurants that has 15 locations in California, says for every applicant he gets, "there's five employers going after the same person."

That's a sharp turnaround from last year when the statewide shelter-in-place order and subsequent pandemic restrictions caused mass layoffs in the service sector. In April 2020, the U.S. hospitality industry lost approximately 7.7 million jobs, or about half of the workforce, according to federal data. California saw a similar loss. In April 2020, the number of people working in hospitality and leisure dropped by more than 45%, according to state data.

Now, employers are scrambling to rehire those workers. Some are competing for applicants by increasing wages, dangling incentives and adding benefits that haven't typically been offered in the food and service industry.

Hiring incentives

Reign Free, founder and CEO of Red Door Catering in Oakland, has been struggling to fill about 15 roles. One challenge, she says, is that part-time on-call staff can actually make more money from unemployment benefits.

Free already offered her staff health benefits, vision and dental coverage, unlimited time off and free lunch every day. Now she's considering extending employees' mental health coverage and bringing a yoga instructor on site for class once a week.

Larry Cromwell, who owns Maribou salons, a chain of four salons in Folsom and Roseville, says he had always wanted to let stylists own shares of the company. When he saw salons shutting down and stylists leaving the industry during the pandemic, he knew he had to have a competitive employment package.

Cromwell raised the price of salon services twice, which translated into higher pay for Maribou's stylists. He also launched a program that allowed stylists to buy 1.6% of the company's stock if they meet several benchmarks—pegged to the number of clients they see in a month, for example, and their rebooking rate—and if they exhibit leadership qualities. They receive quarterly dividends, and as the company grows the

Continued on page 7

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NEW ORLEANS RTA

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Access to Capital

Ready to Grow Your Business?

How to Get a First-Time Business Loan: The Ultimate Guide

By Meredith Wood,

What You Need to Know About First-Time Business Loans

In general, getting a small business loan is no easy task for entrepreneurs. Between finding the right financing, going through the application process, and meeting the necessary qualifications, it's difficult for many business owners to secure the capital they need to grow.

If you've never applied for a business loan before, therefore, you may be even more intimidated by the process. Luckily, we're here to help.

In this guide, we'll break down everything you need to know about first-time business loans. We'll explain how to prepare ahead of time, how

to choose the right loan for your business, and how to start the application process.

The Ultimate Guide to First-Time Business Loans

- Preparing for the Process
- Check your credit score.
- Determine how much funding you need (and can afford.)
- Gather documentation.
- Choosing the Right Type of Loan
- Traditional bank loans
- SBA loans

Continued on page 7



California Sub-Bid Request Ads



An Equal Opportunity Employer is requesting quotations from all certified and qualified **Disadvantaged Business Enterprise (DBE)** Professional services, sub-contractors, material suppliers and trucking for the following project:

Owner: City of Fresno
Veterans Boulevard Interchange
Bid File Number: 3809 - Project ID #: PW00927
DBE Participation Goal is 16%

The Veterans Boulevard/State Route 99 interchange; the northerly jug handle ("J2" as identified subsequently); Veterans Boulevard 876overcrossing of Golden State Boulevard, and; completing Veterans Boulevard between Wathen Avenue and the Veterans Boulevard/ Bryan Avenue/Barstow Avenue intersection. This phase also includes the extension of Sierra Avenue to Bullard Avenue

REVISED Bid Date: September 14, 2021 at 3:00 PM
****Bidding Electronically. Quotes need to be received by 11:00am on bid day****

CONTACT:
Debby Pannell
Brosamer & Wall Inc.
1777 Oakland Blvd, Suite 300, Walnut Creek, California 94596
PH: 925-932-7900 • FAX: 925-279-2269

PROJECT SCOPE:
 Brosamer & Wall Inc., is requesting quotes from all qualified and certified DBE subcontractors and suppliers on all items of work type listed below, including but not limited to:

Class 2 AB, Structure Backfill, Decomposed Granite, Import Borrow, Rock Slope Protection, AC Paving, AC Dike/Curbs, Cold Plane AC, Roadway Excavation, Slurry Seal, Geotextile Materials, Ready Mix, Minor Concrete, Concrete Barrier (Roadway & Bridge), Jointed Plain Concrete Pavement, Prestressing Concrete, Concrete Structures, Concrete Bridge Deck Surface, Concrete Pumping Services, Reinforced Concrete Pipe, Ductile Iron Pipes, Steel Pipe, Pipe BOLLARD, Pipe Culvert, PVC-Lined Reinforced Concrete Pipe, PVC Conduit, Basin Excavation, Earthwork, Landscaping/Irrigation, Clearing & Grubbing, Erosion Control, Traffic Control, Crash Cushion, Electrical, Underground & Utilities, Signal & Lighting, Intelligent Transportation Systems (City), Ramp Metering System, Fiber Optic Cable Systems, Fencing, Chain Link Railing, Rebar, Misc Metals/Iron/Structural Steel, Welding, Biologist, Lead Compliance Plan, Survey, Storm Water Prevention Plan (SWPP), Street Sweeping, Fugitive Dust Control Plan (FDCCP), Vibration Monitoring, Roadway Signs, Construction Area Signs, Overhead Signs, Trucking, HAZMAT Thermoplastic Traffic Stripe & Pavement Marking Removal & Trucking, Striping/Markings, Fire Hydrant

Please Contact Brosamer & Wall Inc. at the email listed below for the complete list of the Actual Available Project Bid Items.

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage, valid DBE certification, DIR (Department of Industrial Relations) registration number for public work projects, and worker's compensation for the entire length of the contract. All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Debby Pannell contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or can be accessed online at the City of Fresno Planet Bids website: <https://pbsystem.planetbids.com/portal/14769/portal-home>. You will need to register with Planet Bids and log in to access the files for this project. B&W will also make plans & specs available electronically. Please email Debby Pannell at dpannell@brosamerwall.com for free online link. Brosamer & Wall Inc. intends to work cooperatively with all qualified firms seeking work on this project.

****Submit ALL Bid/Quotes via email to estimating@brosamerwall.com or via fax at 925-279-2269 along with a copy of your CURRENT DBE CERTIFICATION by 11am on bid day. Please include your CSLB License Number & DIR Registration Number on all bid/quotes.**

Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before August 17, 2021. B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.



An Equal Opportunity Employer is requesting quotations from all qualified Professional services, sub-contractors, material suppliers and trucking including certified **Disadvantaged Business Enterprise (DBE)** for the following project:

Caltrans - 03-1H18U4
Route 80 In and Near Truckee from 0.2 Mile West of Donner Park Overcrossing to Route 89/267 Separation - Nevada County
03-NEV-80-13.0/16.5 - Project ID 0321000106
 Roadway excavation, JPCP and furnish polyester concrete overlay.

Bid Date: October 5, 2021 at 2:00 PM
****Bidding Electronically. Quotes need to be received by 11:00am on bid day****

CONTACT:
Debby Pannell
Brosamer & Wall Inc.
1777 Oakland Blvd, Suite 300, Walnut Creek, California 94596
PH: 925-932-7900 • FAX: 925-279-2269

PROJECT SCOPE:
 Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors, suppliers, and truckers including certified DBEs on all items of work type listed below, including but not limited to:

-Lead Compliance Plan -Develop Water Supply -Construction Area Signs -Traffic Control System -Stationary Impact Attenuator Vehicle -Type III Barricade -Temporary Traffic Stripe (Paint) -Plastic Traffic Drums -Portable Radar Speed Feedback Sign System -Temporary Pedestrian Access Route -Portable Changeable Message Sign -Temporary Railing (Type K) -Temporary Crash Cushion -Temporary Traffic Screen -Prepare Storm Water Pollution Prevention Plan -Rain Event Action Plan -Storm Water Sampling and Analysis Day -Storm Water Annual Report -Temporary Erosion Control Blanket -Move-In/Move-Out (Temporary Erosion Control) -Temporary Hydraulic Mulch (Bonded Fiber Matrix) -Temporary Cover -Temporary Check Dam -Temporary Drainage Inlet Protection -Temporary Fiber Roll -Temporary Gravel Bag Berm -Temporary Silt Fence -Temporary Construction Entrance -Street Sweeping -Temporary Concrete Washout -Temporary Creek Diversion Systems -Treated Wood Waste -Temporary High-Visibility Fence -Clearing And Grubbing -Roadway Excavation -Shoulder Backing -Sand Bedding -Wood Mulch -Check and Test Existing Irrigation Facilities -Bonded Fiber Matrix -Rolled Erosion Control Product (Netting) -Compost -Class 2 Aggregate Base -Base Bond Breaker -Hot Mix Asphalt (Type A) -Minor Hot Mix Asphalt -Place Hot Mix Asphalt Dike (Type E & Type F) -Tack Coat -Remove Asphalt Concrete Dike -Cold Plane Asphalt Concrete Pavement -Jointed Plain Concrete Pavement -Drill And Bond (Dowel Bar) -Drill And Bond (Tie Bar) -Individual Slab Replacement (RSC) -Replace Joint Seal (Asphalt Rubber) -Remove Concrete Pavement (CY) -Grind Existing Concrete Pavement -60" Cast-In-Drilled-Hole Concrete Pile (Sign Foundation) -Structural Concrete -Drainage Inlet -Minor Concrete -Furnish And Install Sign Structure -Polyester Concrete Overlay -Plastic Pipe -Reinforced Concrete Pipe -Corrugated Steel Pipe -Slotted Plastic Pipe -Corrugated Steel Pipe Downdrain -Anchor Assembly -Alternative Flared End Section -Abandon Culvert -Abandon Inlet -Cleaning, Inspecting, and Preparing Culvert -Sand Backfill -Cured-In-Place Pipeliner -Concrete (Ditch Lining) -Rock Slope Protection -Detectable Warning Surface -Pre/Post Construction Surveys -Miscellaneous Iron and Steel -Manhole Frame and Cover -Concrete Barrier Delineator -Delineator (Class 2) -Signage -Midwest Guardrail System (Steel Post) -Vegetation Control -Transition Railing (Type WB-31) -End Anchor Assembly -Two-Component Paint Pavement Marking and Stripe -Rumble Strip (Asphalt Concrete Pavement and Concrete Pavement) -Traffic Stripe -Maintaining Existing Traffic Management System Elements During Construction -Locating and Mapping Underground Facilities -Fiber Optic Cable Systems -Modifying Lighting Systems -Modifying Sign Illumination Systems -Modifying Traffic Monitoring Stations -Mobilization -Etc.

Please Contact Brosamer & Wall Inc. at the email listed below for the complete list of the Actual Available Project Bid Items.

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage, valid DBE certification, DIR (Department of Industrial Relations) registration number for public work projects, and worker's compensation for the entire length of the contract. All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Debby Pannell contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or can be accessed for free at the Caltrans website: www.dot.ca.gov/hq/esc/oe. B&W will also make plans & specs available electronically. Please email Debby Pannell at dpannell@brosamerwall.com for free online link. Brosamer & Wall Inc. intends to work cooperatively with all qualified firms seeking work on this project. ****Submit ALL Bid/Quotes via email to estimating@brosamerwall.com or via fax at 925-279-2269 along with a copy of your CURRENT DBE CERTIFICATION by 11am on bid day. Please include your CSLB License Number & DIR Registration Number on all bid/quotes.** Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before October 5, 2021.

B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.



California Sub-Bid Request Ads



Skanska-Coffman A Joint Venture
Subcontractor/Supplier Bids/Proposals Requested

ADP Airside Improvements Project
San Diego County
Owner: San Diego County Regional Airport Authority (SDCRAA)
Project #411001
Revised Proposal Due Date: September 8, 2021 - 2:00 pm

Skanska USA Civil West California District Inc. and Coffman Specialties, Inc., a Joint Venture, is interested in soliciting in Good Faith all subcontractors and suppliers as well as certified DBE subcontractors and suppliers related to the scopes of work below

Plans & Specs may be obtained from the Airport Authority's Bid Management website:
<https://pbsystem.planetbids.com/portal/16725/portal-home>

Requested scopes include, but are not limited to the following and should be based on Contract and its amendments:

Striping, Implement BMP's, SWPPP, Temporary Erosion Control, Sweeping, Fencing, Excavation, Aggregate Base, Tack Coat, Cold Plane Asphalt Concrete Pavement, Remove Concrete Pavement and Base, Minor Concrete, Storm Drain, Signs, Electrical Systems, Trucking, Asphalt Paving, Dewatering, Wet Utilities, Storm Drain Filtration, Traffic Control, Cistern and Pump Control Room, and Cement Treated Base.

Requirements: Skanska Coffman a Joint Venture is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska Coffman a Joint Venture will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedules which will permit maximum participation when feasible. Subcontracting Requirements: Skanska Coffman a Joint Venture's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). **Other insurance requirements** may be necessary per RFP requirement. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety. Skanska Coffman a Joint Venture will pay bond premium. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska Coffman a Joint Venture is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted.

**Skanska Coffman A Joint Venture is an Equal Opportunity/Affirmative Action Employer
EEO/AA/Vet/Disability Employer**
Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509
Phone: (951) 684-5360 • Fax: (951) 788-2449
Lead Estimator: Joe Sidor • Email: bids.social@skanska.com



ANDREW M JORDAN INC
dba A & B CONSTRUCTION
1350 Fourth Street, Berkeley, CA 94710
Phone: 510-999-6000 Fax: 510-982-3636

Requests proposals/quotes from all qualified & certified subcontractors, suppliers, and truckers.

The Corps of Engineers highly encourages all bidders to meet the recommended subcontracting goals as follows: Small Businesses 30%, Small Disadvantaged Businesses 15%, Women-Owned Small Businesses 7%, HUBZone Small Business 8%, Service Disabled Veteran Owned Small Business 4.0%.

Repair Rail Curves and T1 Bridge Rail and Catwalk Repair, at the Military Ocean Terminal in Concord California.

Bids: September 9, 2021 @ 10:00 AM

TEMP. ENVIRONMENTAL CNTRL., TEMP. SWPPP PLAN & CONTROL, PROJECT ID., CONST. WASTE MNGMNT. & DISPOSAL CLOSEOUT, DEMO & DECONSTRUCTION, MISC. METAL FABRICATIONS, TRAFFIC SIGNAGE, EARTHWORK, GEOTEXTILE, GEOGRID SOIL REINFORCEMENT, CLEAR & GRUBB, SUBBASE FOR FLEXIBLE PAVING, AB COURSES, BITUMINOUS TACK COATS, HMA BASE & SURFACING, PAVEMENT MARKINGS, SEEDING, STORM DI, Repair Rail Curves and T1 Bridge Rail and Catwalk Repair, RAILROAD TRACK & ACCESSORIES.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested suppliers & subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested DVBE certified suppliers, subcontractors, truckers. A & B is signatory to the Operating Engineers and Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to A & B's approval. A & B will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on A & B's standard form for subcontract without any modifications. For questions or assistance required on the above, please call Abel Canlas at 510-210-2832 or at acanlas@a-bconstruction.net

We are an Equal Opportunity Employer

The Truesdell Corporation is an EEO employer who is soliciting quotations from subcontractors and suppliers for the following project:

**Owner: County of San Diego, Public Works
Project: Bridge Preventive Maintenance,
Project No. 5**

**Project No.: BPMP1 5957(123)
Bid Date: September 9, 2021**

Soliciting:

- Construction Area Signs
- Traffic Control Systems
- Water Pollution Control
- Temporary Fiber Roll
- Temporary Gravel Bag Berm
- Pavement Marker (Retroreflected)
- Paint Traffic Stripe (2-Coat)
- Thermoplastic Pavement Markings
- Railroad Work
- Remove Asphalt Concrete Surfacing

**Minority Goal: 18% DBE
Estimating Contact: John Campbell
Phone: (602) 437-1711 Fax: (602) 437-1821
estimating@truesdellcorp.com**

Quotes are due by 5:00 PM the day before the bid date. We will work with any interested subs to identify opportunities to break items into economically feasible packages. Contact us should you need assistance with obtaining bonding, ins, eq, materials and/or supplies. Please contact us should you need assistance in obtaining the plans, specs, or contract requirements for this project. Performance and Payment Bonds may be required for the full amount of the subcontract. Subcontractors will be required to execute Truesdell Corp's Standard Subcontract Agreement. Please fax or email your quotations, Attn: Nick Long.

All qualified firms will be fairly evaluated.

Bids Requested from qualified DBE (including MBE, WBE) Subcontractors and Suppliers For:

**DESIGN-BUILD FOR GROUNDWATER TREATMENT PLANTS
(PHASE B)**

**Owner: City of Anaheim
Location: Anaheim, CA**

Bid Date: September 29, 2021 @ 2:00 P.M.



667 Brea Canyon Road, Suite 30 • Walnut, CA 91789
Phone: (909) 595-4397, Fax: (909) 444-4268
Contact: Lori Olivas, lori.olivas@jfshea.com

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items:

Surveyor, Corrosion Engineer, Hydrogeologist, Well Rehabilitation, Geotechnical Engineer, Soil & Concrete Testing, Security Systems, Laboratory Testing, Architect, Utility Location Services, AC Paving, Ready-Mix Concrete, Reinforcing Steel, Structural Steel, Miscellaneous Metals, Painting & Coatings, Roofing, and HVAC.

Plans and Specifications: Email your requests to elizabeth.pettus@jfshea.com. Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested DBE (including MBE, WBE) firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.

REQUESTING BIDS FROM CERTIFIED DBE, DVBE, MBE, WBE, SBE, OBE Subcontractors and Vendors

**Project: San Pablo Reservoir Hypolimnetic Oxygenation System, Contra Costa, CA
Reference: 2152**

Bid Date: 09/15/2021 @ 01:30 pm

**Project Location: El Sobrante, CA - Located in Contra Costa, CA
Owner: East Bay Municipal Utility District (EBMUD) CA**

We are requesting bids for the following trades and/or material suppliers:

Communications Work, Electronic Safety & Security Work, Demo/Construction Debris Trucking and Disposal, Concrete Work (Supply, Pumping, Placement and/or Finishing), Concrete Reinforcing, Fencing/Civil/Earthwork, Building Work, SWPPP, Erosion Control, Site Sanitation Services, Mechanical & Electrical Supply/Work, Pipe Supply/Work, Misc. Metals/ Fabrications, Sawcutting, Paving, and Material/Equipment Trucking and Aggregate Supply.

Bid documents can be viewed at or obtained from:

Download from EBMUD's website at <https://construction-bids.ebmud.com> or by contacting DMZ to make an appointment for viewing or assistance at our Concord CA office. Email: estimating@dmzbuilders.com

Request for Quotes from All Qualified Business Enterprises identified in EMBUD's Contract Equity Program availability groups: White Men, White Women and Ethnic Minority (both men and women). Please submit Bids no later than 10 am on 9/15/21. Please submit completed EBMUDSpec 2152 "Employment Data and Certification Instructions" Form (P-025) and Declaration of Eligibility to work on Public Works Projects Statement (Form E-102). Send quotes, completed Forms P-025 and E-102 Eligibility Statement via email to: estimating@dmzbuilders.com or fax to 925-826-5766. All Quotations must be valid for same duration as specified by Owner for contract award. All Quotations must be in accordance with the Contract Documents/Requirements. Subcontractors must provide their active CSLB license number and DIR registration number with their quote. DMZ Builders is a union contractor. Subcontractors will be required to execute DMZBuilders standard subcontract terms and conditions or purchase order agreement (for suppliers), both available for review upon request, and meet insurance requirements, including waiver of subrogation. Subcontractors, at DMZ's discretion, may be required to provide payment and performance bonds for 100% of the subcontract value. DMZ will reimburse bond premium at actual cost, not to exceed 2.0%. Project requires paying prevailing wages and submitting certified payrolls. For assistance in obtaining bonding, lines of credit, insurance, equipment, supplies and materials, technical assistance, or any other coordination required for the project, please contact Adam Sheldon by phone at (925) 826-5387, by fax at (925) 826-5766, or by e-mail at estimating@dmzbuilders.com. DMZ will work with interested subcontractors and suppliers to identify opportunities to divide the work into economically feasible packages and intends to cooperate with all qualified firms seeking work on the project.

DMZ BUILDERS

4070 Nelson Avenue, Ste A,
Concord, CA 94520
Phone 925-826-5387 • Fax: 925-826-5766
Email: estimating@dmzbuilders.com
Adam Sheldon

An Equal Opportunity Employer

EPA Awards UC Berkeley

Continued from page 1

risk data for California, and to develop risk communication and dissemination strategies for hard-to-reach populations that can be used by communities and healthcare providers to protect people from the health impacts of wildfire smoke exposure.

Background on EPA's STAR Program

These grants fall under EPA's STAR program, which aims to stimulate and support scientific and engineering research that advances EPA's mission to protect human health and the environment. It is a competitive, peer reviewed, ex-

tramural research program that provides access to the nation's best scientists and engineers in academic and other nonprofit research institutions. STAR funds research on the environmental and public health effects of air quality, climate change, environmental justice, water quality and quantity, hazardous waste, toxic substances, and pesticides.

For more information about these grants, visit: <https://www.epa.gov/research-grants/interventions-and-communication-strategies-reduce-health-risks-wildland-fire-0>.

For more information about EPA research grants, visit: <https://www.epa.gov/research-grants>.

California Sub-Bid Request Ads

Sub-Bids Requested from
DBE, MBE/WBE Subcontractors and Suppliers
Oro Loma Sanitary District
Sewer Collection System Pipeline Rehabilitation & Replacement Project Phase 2
Bid Date 9/22/21 @ 2:00 P.M.
 For Subcontractors & Suppliers in the area of Trucking, Supply of Pipe & Fittings, Striping
Precision Engineering, Inc.
 1939 Newcomb Ave
 San Francisco, CA 94124
 Ph: (415) 621-4882 x 100
 Fx: (415) 621-4812
 Contact: Finbar Brody
 For assistance with bonding, lines of credit, insurance, or anything else regarding bidding on this project, contact
Precision Engineering, Inc. via phone
 An Equal Opportunity Employer

ANVIL BUILDERS
 1475 Donner Ave. San Francisco, CA 94124
 Phone: 415-285-5000 • Fax: 415-285-5005

Request for DBE's Subcontractors and Suppliers for Project: City of San Mateo Delaware Street Relief Sewer Project City Project No. 46S003-46S17-05530-46320
Bid Date: Tuesday, October 5th, 2021
Bid Time: 2:00 PM

Installation of a 30-inch diameter relief sewer along the Caltrain ROW between the north end of the Hillsdale Caltrain Station parking lot and the intersection of Delaware St. and Pacific Blvd. in San Mateo, CA. The work includes the following:

- Approximately 435 linear feet of 30-inch PVC sewer installed by open cut less than 18 feet deep.
- Approximately 1,065 linear feet of 30-inch PVC sewer installed by open cut greater than 18 feet deep.
- Approximately 685 linear feet of 30-inch FRPMP sewer installed by microtunneling.
- Approximately 54 linear feet of 30-inch PVC sewer in a steel casing installed by pipe jacking.
- 8 manholes
- 2 microtunnel launching shafts
- 2 microtunnel receiving pits.
- 2 pipe jacking pits
- 1,600 linear foot bioswale with irrigation piping and plants.
- 1,600 linear foot sidewalk
- 1,300 linear foot block retaining walls
- Paving and surface restoration.

Seeking all trades (but not limited to): Trucking, sawcutting, grinding, paving, striping, CCTV, traffic control, survey, microtunneling, jack and bore, and other required work and trades.

Plans, specifications, and requirements can be viewed at our office or by using the link below.
<https://www.cityofsanmateo.org/bids.aspx?bidID=638>

For assistance with bonding, lines of credit, insurance, or anything else regarding bidding on this project, contact Anvil Builders via phone or email.
 Will you be bidding this project?
 Please email or fax your response to
estimating@anvilbuilders.com / 415-285-5005.

DESILVA GATES CONSTRUCTION
 11555 Dublin Boulevard • P.O. Box 2909
 Dublin, CA 94568-2909
 (925) 829-9220 / FAX (925) 803-4263
 Website: www.desilvagates.com
 ESTIMATOR: **DAVID CZECH**
 An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:
ROCKLIN ROAD AT PACIFIC STREET ROUNDABOUT
 City Project No. 50131
 Federal Aid Project No. CML-5095(023)
 Disadvantaged Business Enterprise Goal Assigned is 21%
OWNER: CITY OF ROCKLIN
DEPARTMENT OF PUBLIC SERVICES
 4081 Alvis Court, Rocklin, CA 95677

BID DATE: SEPTEMBER 22nd, 2021 @ 1:00PM.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

ADJUST IRON, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, EMULSION SUPPLIER, IRRIGATION, LANDSCAPING, MINOR CONCRETE, ROADSIDE SIGNS, SAWCUTTING, STRIPING, SURVEY/STAKING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE, TEMPORARY EROSION CONTROL, TESTING, TRAFFIC CONTROL SYSTEM, TRAFFIC CONTROL/ENGINEER, TREE REMOVAL/TRIMMING, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N. Freeway Blvd., Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from our dropbox located at: https://www.dropbox.com/sh/5rvdc1bwfbasg19/AAbrd0ba51_kN3GtAESfBUoa2dl=0 or from the Owner's site at <http://cplist.com/>

Fax your bid to (925) 803-4263 to the attention of Estimator David Czech. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION
 11555 Dublin Boulevard • P.O. Box 2909
 Dublin, CA 94568-2909
 (925) 829-9220 / FAX (925) 803-4263
 Website: www.desilvagates.com
 ESTIMATOR: **DAVID CZECH**
 An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:
WIDENING OF US 101 SB TO SR-87 SB CONNECTOR RAMP AND US 101 SB ON-RAMP
FROM STORY ROAD, Contract No. C19240F
 Disadvantaged Business Enterprise Goal Assigned is 14.31%
OWNER: SANTA CLARA VALLEY TRANSPORTATION AUTHORITY
 3331 North First Street, Building B,
 San Jose, CA 95134

BID DATE: SEPTEMBER 17, 2021 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, COLD PLANE, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, ELECTRICAL, EMULSION SUPPLIER, EROSION CONTROL, HAZARDOUS MATERIAL, IRRIGATION, METAL BEAM GUARDRAIL, MINOR CONCRETE, BOX CULVERT, ROADSIDE SIGNS, SAWCUTTING, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TESTING, TREE REMOVAL/TRIMMING, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA and 3855 North Freeway Boulevard, Suite 100, Sacramento, CA or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at https://www.dropbox.com/sh/5rvdc1bwfbasg19/AAbrd0ba51_kN3GtAESfBUoa2dl=0 or from the Owner's site at <https://secure.procurenw.com/portal/vta>

Fax your bid to (925) 803-4263 to the attention of Estimator David Czech. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

ANDREW M JORDAN INC dba A & B CONSTRUCTION
 1350 Fourth Street, Berkeley, CA 94710
 Phone: 510-999-6000 Fax: 510-982-3636

Requests proposals/quotes from all qualified DBE certified subcontractors, suppliers, and truckers for the following project:
Caltrans Project # 04-0K6704, in San Mateo County & South San Francisco At 0.1 Mile North of Francisco Drive.
Bids: September 8, 2021 @ 2:00 pm

LCP, CONST. ARE SIGNS , TRAFFIC CNTRL SYSTEM, CHANNELIZER, PORTABLE RADAR & MESSAGE SPEED FEED-BACK SIGN, TEMP. RAILING, ALTERNATIVE TEMP. CRASH CUSHION, SWPPP, EROSION CNTRL, STREET SWEEPING, TEMP. CONC. WASHOUT, TREATED WOOD WASTE, REMOVE CONC. CLEAR & GRUBB, ROADWAY & STRUCTURE EXCAVATION (SOLDIER PILE WALL), (AERIALY DEPOSITED LEAD), STRUCTURE BF (SOLDIER PILE WALL), CONC. BF (SOLDIER PILE WALL), LEAN CONC. BF, HMA (TYPE A), PLACE HMA AC DIKE (TYPE A) & (TYPE C), REMOVE AC. DIKE, STEEL SOLDIER PILE, 30" DRILLED HOLE, STRUCTURAL CONC. DI, MINOR CONC. (BF), TIMBER LAGGING MFBM, CLEAN & PAINT STEEL SOLDIER PILING, REMOVE RETAINING WALL, GRATED LINE DRAIN, INLET DEPRESSION, REMOVE CULVERT, MISC. IRON & STEEL, TEMP. FENCE (TYPE CL-6), GUARD RAILING DELINEATOR, REMOVE ROADSIDE SIGN, FURNISH SINGLE SHT ALUM. SIGN (0.063"-UNFRAMED) SQFT, FURNISH SINGLE SHT ALUM. SIGN (0.080"-UNFRAMED) SQFT, INSTALL ROADSIDE SIGN, MIDWEST GUARDRAIL SYSTEM (STEEL POST), VEGETATION CNTRL, END ANCHOR ASSEMBLY, ALTERNATIVE IN-LINE TERMINAL SYSTEM, REMOVE GUARDRAIL, MODIFYING LIGHTING SYSTEMS, MOBILIZATION.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested suppliers & subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested DVBE certified suppliers, subcontractors, truckers. A & B is signatory to the Operating Engineers and Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to A & B's approval. A & B will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on A & B's standard form for subcontract without any modifications. For questions or assistance required on the above, please call Abel Canlas at 510-210-2832 or at acanlas@a-bconstruction.net

Project Link: <http://ppmoe.dot.ca.gov/des/oe/weekly-ads/oe-project.php?q=04-0K6704>

We are an Equal Opportunity Employer

RCS Inc.
 Kim Romero, President
 kromero777@gmail.com
 1-562-307-7734
 www.rcsinc.info
 SBE/DBE/MBE Certified
 DIR Certified

California Located
Servicing the Contractor with Dedication and Professionalism

Consulting Services
 Baseline Schedule, Monthly Schedule Updates, Earned Value, Resource/Cost Loading, Cost Analysis, Change Order Review/Negotiation, Claim Assessment, Schedule Delay, Disruption, Impact and Acceleration Analysis, Settlement Negotiation, Litigation Support, Arbitration Support, Expert Reporting and Testimony.

Mayor London Breed Celebrates Groundbreaking of 18-Story Affordable Housing Development in SOMA

[Article was originally posted on <https://sfmayor.org>]

Mayor London N. Breed today celebrated the groundbreaking of a new 18-story 100% affordable housing complex in the South of Market (SOMA) neighborhood. The development at 921 Howard Street will be one of the largest affordable housing projects seen in San Francisco in the last decade, with 40% of the units set aside for current SOMA residents or residents who reside within a half-mile of the project per the City's Neighborhood Resident Housing Preference.

The development advances the City's strategy for economic recovery, which is centered around new job creation and investing in infrastructure that ensures San Francisco's post-COVID-19 economy emerges more equitable and resilient than before. The construction of the project is expected to create 1,000 union jobs, building on the City's economic recovery plan.

"As we recover from this pandemic, we must continue building affordable housing projects like this one to keep San Franciscans in the city they call home," said Mayor Breed. "This project will not only provide 18 stories of much-needed housing for our city's families, but it will create 1,000 new union jobs at a time when putting people to work is crucial. We know we need more housing across our entire City, and I'm thankful for everyone who persevered to move this project forward."

The project at 921 Howard dates back to December 2007, which at the time, was a joint venture between Tenderloin Neighborhood Development Corporation (TNDC) and Citizens Housing Corporation ("Citizens"). The joint venture responded to and was selected by the Mayor's Office of Housing and Community Development (MOHCD) through a Family Housing Notice of Funding Availability (NOFA) during which they proposed a 9-story family development with 134 units.

SMALL BUSINESS EXCHANGE



California Sub-Bid Request Ads



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jason Martin

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Farm to Market Phase 3 and
Solano County Roadway Preservation
County of Solano
Federal Aid No. STPL - 5923(123)

BID DATE: September 15, 2021 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, QC/QA Testing, Flagging, Traffic Control System, Construction Area Signs, SWPPP, Clearing & Grubbing, Crack Sealing, Sweeping, Chip Seal, Polymer Modified Rejuvenating Emulsion (PMRE) Binder, Date Cores, Nuclear Gauge Testing, Cold Planing, Monument Wells, Delineators, Roadside Signs, Culvert Marker, Striping & Marking, Loop Detectors, Geosynthetic Pavement Interlayer, Import Borrow, Shoulder Backing, Potholing, Adjust Utilities, Misc. Concrete, and Construction Materials

Jason Martin (510-809-3432 jmartin@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - http://www.calbizfinance.org/cal_cert_biz_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.

KJ Woods Construction, Inc.

is requesting quotes from certified
DBE businesses for

**Oro Loma Sanitary District (OLSD)
Sewer Collection System Pipeline
Rehabilitation and Replacement Project -
Phase 2**

Project #45-146.02

Due 9/22/21 @ 2 PM

We are seeking subs/suppliers of Traffic Control, Paving, Grinding, Install Concrete Flatwork, Manholes, Excavation, Shoring, Trucking, Saw Cutting, Sewer Bypass, TV Inspection, and Pipe Bursting.

Payment & performance bonds may be required. Subs are encouraged to contact Cristina Bernal office@kjwoods.com / 415.759.0506 for info/assist with insurance reqs, bonding, lines of credit, equipment or instructions to obtain plans/specs at no cost



Graniterock

5225 Hellyer Avenue, Suite #220
San Jose, CA 95138
Phone (408) 574-1400
Fax (408) 365-9548
Contact: Randy Bonino
Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM QUALIFIED DBE, MBE, WBE SUBCONTRACTORS/SUPPLIERS/ TRUCKERS FOR:

**Widening of US 101 to SR 87 SB and US 101
SB On-Ramp from Story Road
Contract C19240F**

**Owner: Santa Clara VTA
Engineers' Estimate: \$4,700,000
BID DATE: Sept. 17, 2021 @ 2:00 PM**

Items of work include but are not limited to: **Lead Compliance Plan, Construction Area Signs, Traffic Control, PCMS, Prepare Water Pollution Control Program, Asbestos Plan, Edge Drain, Street Sweeping, Clearing & Grubbing, Erosion Control, Hydroseeding, AC Dike, Tack Coat, Minor Concrete, Rebar, Adjust Utilities, Rock Slope Protection, Pavement & Object Markers, Roadside Signs, Midwest Guardrail System, Concrete Barrier, Striping, Electrical and Trucking.**

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer

REQUEST FOR CERTIFIED DBE SUBCONTRACTORS, SUPPLIERS & TRUCKERS FOR:

**Widening of US 101 to SR 87 SB & US 101
SB On-Ramp from Story Rd C19240F
Santa Clara Valley Transportation Authority
EE: \$4.2M-\$4.7M**

**Various Locations in Santa Clara County, CA
BID DATE: September 17, 2021 @ 2:00 PM
DBE - 14.31%**

Work types requested, but are not limited to, the following:

Bar Reinforcing Steel, Cold Plane AC Pavement, Concrete Barrier, Construction Area Signs, Construction Materials, Electrical Work, Erosion Control, Midwest Guardrail System Work, Portable Changeable Message Sign, Prepare WPCP, Sign Work, Striping Work, Temporary Erosion Control, Traffic Control System, and Trucking.

Plans and Specifications are available for review at our office, or can be downloaded online at: <https://secure.procurenow.com/portal/vta/projects/11331>

Call Serina Sirna for assistance in obtaining bonds, line of credit, insurance, scheduling accommodations, equipment, supplies, materials and related assistance or services.

Gordon N. Ball, Inc.

Attn: Serina Sirna
333 Camille Ave., Alamo, CA 94507
Phone: (925) 838-5675 • Fax: (925) 838-0814
estimating@ballconco.com

An Equal Opportunity Employer

PLANT



ALL POTENTIAL SUBCONTRACTORS

Plant Construction Company, L.P. is requesting statement of qualifications (SOQ) from qualified electrical/mechanical subcontractors for the following project. **Local Business Enterprises (LBE's) certified by Contract Monitoring Division (CMD) are encouraged to apply.**

**SFO Mel Leong Sewer Treatment Plant
Plant Project Number: 2021025
SFO Contract Number: 11576.66
Owner: SFO**

RFQ Process Starts on 8/13/21 and applications are due on 9/3/21 at 2pm.

Please send the applications to Elizabeth Barnes at elizabethb@plantco.com by the due date with project name and number.

Project Description: Plant Construction Company, L.P. (Plant), as Design Builder in collaboration with Arup as Design Engineer, is seeking Statement of Qualifications (SOQ) from Electrical & HVAC Subcontractors for the Design Build Electrical/HVAC Scope package for the Mel Leong Treatment Plant Improvements Project (the project). The scope of this project includes but is not limited to, the following items:

- Replacement of electrical infrastructure (load center, motor control centers, medium and low voltage cabling and low voltage control systems) within Building 918.
- Replacement of the dewatering system with new redundant system that shall include dewatering equipment and redundant conveyance.
- Providing new headworks screening system and grit removal system that shall include realigned sewer force main, breaker box, and odor control system.
- Replacement of various existing Sequential Batch Reactor process equipment such as pumps, flow meters, and blowers that are beyond useful life and needed for the processing continuity of the plant.

Link to the SOQ:

https://plantcocom-my.sharepoint.com/:f/g/personal/richardm_plantco_com/Er0ke6wG6ZDopKhV3tSpkoB_VAXxYRFW1mp7nEkvzT8Lg?e=iqFnXm

Drawings will be provided at a later date. Current drawings are preliminary and have not been approved.

To be added to our Subcontractor List for this and other project opportunities subcontractors are requested to contact

Plant Construction Company, L.P.'s Workforce Development Liaison:
Richard Mak at (415) 550-5952 or by email at Richardm@plantco.com
• Plant Construction Company, L.P. is an equal opportunity employer.

Chumo Construction, Inc.

14425 Joanbridge Street, Baldwin Park, CA 91706
Phone: (626) 960-9502 • Fax: (626) 960-3887
Email: Office@Chumoconstruction.net
Phone: 760-444-1985
Contact: George Chumo

Sub-Bids Requested From Qualified
DBE Subcontractors & Suppliers

FOR CONSTRUCTION ON STATE HIGHWAY IN ORANGE COUNTY AT VARIOUS LOCATIONS FROM 0.1 MILE NORTH OF ROUTE 133 TO 0.5 MILE SOUTH OF ROUTE 91

Location: 12-Ora-241-27.8/38.0

Contract No. 12-0H0474

BID DATE: 09-09-21 @ 2:00 PM

We have information about the plans, specifications, and requirements in our office located at 14425 Joanbridge Street, Baldwin Park, CA. Please call to arrange an appointment, our office hours are 8:00 am to 4:30 pm. Copying services are available.

Chumo Construction is signatory to Operating Engineers, Laborers, Cement Masons and Carpenters unions. 100% Performance and Payment Bonds with a surety company subject to approval of Chumo Construction Company, Inc. are required of subcontractors for this project. Chumo Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest AGC Standard Long Form Subcontract incorporating prime contract terms and conditions, including payment provisions. Chumo Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Subcontractors must possess a current contractor's license, DIR Registration, insurance and worker's compensation coverage meeting Chumo's requirements and/or the owner's requirements. Chumo Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. Please call if you need assistance in obtaining with bonding, insurance, lines of credit, equipment, materials and/or supplies contact George Chumo at (626) 960-9502. Chumo intends to work cooperatively with all qualified firms seeking work on this project.

Chumo is an Equal Opportunity Employer

GRANITE CONSTRUCTION COMPANY

Is requesting DBE quotes for the following Project:
**Route 133 to South of Route 91 - Project Owner:
CALTRANS - Estimate # 1476
Estimators: Aaron Ochoa.**

Phone: 760-444-1985

BID DATE: 09/09/2021 at 2:00 PM

Please Fax Quotes to: (760) 444-1988

General work description: Contract No. 12-0H0474 - CONSTRUCTION ON STATE HIGHWAY IN ORANGE COUNTY AT VARIOUS LOCATIONS FROM 0.1 MILE NORTH OF ROUTE 133 TO 0.5 MILE SOUTH OF ROUTE 91.

Granite Construction Company (Granite) is requesting quotes from qualified Subcontractors and Suppliers including Certified DBE firms for the following items of work, including but not limited to: AC Dike, Aggregate Supply, Asphalt Paving, Clearing & Grubbing, Cold Plane AC, Concrete Barrier, Construction Area Signs, Electrical, Guardrail, Minor Concrete, Misc. Iron & Steel, Overhead Signs, Pipe Supply, Roadside Sign, Street Sweeping, Striping, SWPPP/Lead Plans, Traffic Control Systems, Trucking.

Granite is an Equal Opportunity Employer and will work with any interested subcontractor to identify opportunities to break items into any economically feasible packages. We welcome quotes from qualified Minority Business Enterprise (MBE), Women Business Enterprises (WBE), Small Business Enterprises (SBE), Disadvantaged Business Enterprise (DBE) and other entities defined as socially and/or economically disadvantaged.

Assistance in obtaining bonding, insurance, equipment, materials and/or supplies is available upon request. Additionally, please contact us if you require any technical assistance. Quotations must be valid for same duration as specified by Owner for contract award. Granite intends to work cooperatively with all qualified firms seeking work on this project.

Plans and specifications can be accessed at no cost:

On the Caltrans Website at <http://ppmoe.dot.ca.gov/des/oe/weekly-ads/specs-ntb.php?c=12-0H0474>. Additionally, plans and specifications can be viewed at our office located at: 5860 El Camino Real, Suite 200, Carlsbad, CA 92008. Please call to make an appointment.

This project has a 20% DBE goal. In addition to request for participation from Certified DBE subcontractors and suppliers, Granite request Non-DBE subcontractors to provide lower-tier DBE subcontractor and/or supplier participation. Bidders are encouraged to indicate lower-tier DBE participation, as it will be evaluated as part of their quote.

Please include your Contractor License Number and DIR Registration Number on your quote

Granite Construction Company is signatory to Operating Engineers, Laborers, Cement Masons and Carpenters unions. Granite may require 100% performance and payment bonds for the full amount of subcontract price. Granite Construction will assist with bonding costs for subcontractors. Additionally, The US Small Business Administration may also assist you in obtaining bonding, for more information please visit them at <http://www.sba.gov/content/contractors#>. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage meeting Granite's requirements and will be required to sign the standard Granite Subcontract Agreement. A copy of the insurance requirements and subcontract agreement are available upon request. The full agreement can be obtained by contacting Granite. Subcontractors must also be registered with a current DIR number.

**Granite Construction Company
5860 El Camino Real, Suite 200
Carlsbad, CA 92008
Phone (760) 444-1032
Fax (760) 444-1988**

Veronica Garcia • Email: veronica.garcia@gcinc.com

How to Get a First-Time Business Loan

Continued from page 3

- Medium-term loans
- Short-term loans
- Lines of credit

How to Get a First Time Business Loan: 3 Steps to Prepare

Many times, business owners who are applying for a loan for the first time have greater difficulty accessing funding.

So, why is it harder to get a first-time business loan?

When it comes down to it, business owners applying for a first-time business loan are likely doing so for their new business—and for small business lenders—new businesses are riskier to lend to.

This doesn't mean, however, that it's impossible to get first-time business owner loans. Instead, it simply means that you'll need to be vigilant in preparing your application, finding the right product for your business, and taking the time and effort necessary to complete the process to the best of your ability.

With this in mind, one of the first things you'll want to do is learn exactly what it takes to qualify for a small business loan for the first time—as this understanding will be essential to your preparation process.

1. Check your credit score.

The first step to preparing to apply for a first-time business loan is checking your credit score.

Just as a good credit score is extremely important for your personal finances, it will also have a huge impact on your business finances as well. In fact, your personal credit score will be one of the most influential factors that business lenders look at when determining whether or not you qualify for a loan.

Although your personal credit score isn't directly reflective of your business, lenders use this measure to see how reliable you are when it comes to paying back personal debts—allowing them to infer whether or not you'll be reliable in paying back business debts as well.

Therefore, the better your personal credit score, the more likely you are to qualify for a first-time small business loan, and one with the best rates and terms.

So, as you start preparing to apply for a business loan, you'll want to take a look at your personal credit report, know what your credit score is, and take any necessary steps to improve your credit.

2. Determine how much funding you need.

The next important part of preparing to apply for a first-time business loan is determining exactly how much funding you need—plus, how much funding you can actually afford.

Being able to specify why you need the funds and proving that you can afford that amount of funding will be essential to your actual business loan application. Lenders will be more likely to approve your application if you can not only display why you need the funds and how you'll use them, but also that you can afford to pay them back.

This being said, there are a variety of reasons why you might need a first-time business loan:

- To cover startup costs
- To finance initial equipment or machinery.
- To cover rent payments for office space
- To finance initial inventory costs.
- To cover payroll
- To pay for a business expansion
- To cover working capital

- To take advantage of a new opportunity

You might cite any of these reasons for why you need funding, as long as you can explain specifically how much you'll need for that purpose, and how the funds will be spent. If you're looking to cover payroll, for example, it's unlikely that you'll need a \$500,000 loan. On the other hand, if you're looking to purchase real estate, this amount might make more sense.

With this in mind, as we mentioned, in addition to determining why you need business funding and how much you need, you'll need to figure out how much capital you can realistically afford—as this is information you'll also need to provide to lenders.

3. Gather documentation for your loan application.

Once you've checked your credit score, determine the loan amount you need, why you need it, and how much you can afford, the next part of the preparation process is gathering personal and business documents that you'll need for your actual application.

Overall, if you're applying for a first-time business loan, it's likely that you'll need to provide greater documentation to show that you're qualified for the funds. Ultimately, the documentation and information that you'll need will vary based on the type of business loan you're applying for, as well as the lender you're working with.

Generally, to qualify for a loan with the most desirable rates and terms, like a bank or SBA loan, you'll need to meet a higher level of requirements and provide greater documentation. With online lenders, on the other hand, you'll typically find faster application processes with more lenient requirements and less documentation.

This being said, here are some of the documents and pieces of information you should expect to gather for your first-time business loan application:

Documentation for Business Loan Application

- Basic personal and business information
- Business plan for funding
- Statement of purpose
- Business bank statements (and sometimes personal bank statements)
- Personal and business tax returns
- Personal and business credit scores
- Balance sheet, income statements, and other business financial documents
- Business licenses, permits, contracts, and other legal documents
- Resume with relevant management and business experience
- Proof of collateral

Again, although your business loan requirements will vary, when you're applying for a first-time business loan, you can expect a few documents to be even more important.

As your business may not have the history and financials to prove your ability to pay back a loan, you'll instead want to be able to show a strong business plan that includes financial projections, your qualifications and experience as a business owner, and solid personal financials. Additionally, you'll likely want to consider what kind of collateral you can offer up to secure the loan.

Visit the link below for the full article:

<https://www.fundera.com/business-loans/guides/first-time-business-loans>

Yoga classes, therapy and 401(k)s: California businesses beefing up benefits to attract workers

Continued from page 2

value of the stylists' shares grows too. Right now, the chain has five stylists who are shareholders and is trying to motivate more to qualify and join the program.

Another edge Cromwell had over many salons when competing for new applicants is a 401(k) program he launched in January 2020. More than half of the stylists are enrolled in the program, which Maribou matches at 4%.

Employers are increasingly offering 401(k) matching programs and retirement plans, says Vinny Catalano, senior vice president of employee benefits at Lockton Companies LLC, a large insurance brokerage. He says that younger workers express a lot of interest in being able to plan financially for their future. "Employers are starting to respond to that."

Eventually, Cromwell hopes to add healthcare coverage for his employees. "That's a tough one," he says, because costs have gone up so much.

"It's like the Holy Grail. If I could do it, I'd be in heaven."

Cromwell said that adding health benefits now would swallow up what remains of his slim profit margin. But he still hopes to make it work sometime in the future. "If it's one of the last things I ever do I'm going to get it."

The difficulty with hiring isn't concentrated in one region or one industry.

It's the number one issue that Scott Miller, CEO of the Fresno Chamber of Commerce, says he's hearing about from member businesses. Some are doing standing daily interviews, where people can walk up and interview for jobs on the spot without having applied—something Miller says he's never seen before in his career.

Up in Redding, businesses are facing a similar situation, says Michelle Nystrom, regional director for O2 Employment Services, a staffing company. Hiring has become so difficult that she's been pushing the employers she works with to focus on retaining their current employees with additional compensation.

She's also seeing workers, including those in manufacturing, demand flexibility or express interest in working from home. "For some industries, COVID showed them how flexible they

can be. For other industries it showed them how hard it is to be flexible," Nystrom says.

Some manufacturers are looking at offering alternative work weeks, like four 10-hour days, or half days on Fridays. Others are considering offering their employees paid volunteer hours that they can use on approved activities, including helping out at their kids' schools.

"For positions like manufacturing, they've never had the luxury of going to their kids' daytime performances or field trips," Nystrom said. "That's kind of a big deal."

Signing bonuses

Mitchell Sjerven, who owns bouchon, an upscale restaurant in downtown Santa Barbara, had to shut down his restaurant twice during the pandemic, and each time laid off staff. The first time, in the spring of 2020, he was able to hire all of his staff back. After the second shutdown and layoff, some staff had moved on to different jobs. Now he's short three staff out of 26.

To fill those positions, Sjerven increased wages by 20%, and in some cases 30%. He started offering \$100 as a signing bonus. Then he bumped

it up to \$250, and then to \$500. Now he's offering a \$1,000 signing bonus for line cooks. But, he says, the incentives haven't worked as he hoped they would; they've mainly resulted in workers switching between restaurants rather than drawing more workers to the industry.

In the meantime, he says, the majority of new restaurants he's seeing succeed have decreased their labor costs, by offering counter service, for example, or focusing on takeout. He believes bouchon might be on the tail end of the success of the full-service dining model.

"I'm not going to put iPads on the table for you to order so you don't have a waiter," Sjerven says. "I'm not going to put robots in the kitchen to cook the duck."

As wages go up in the industry, Sjerven hopes customers will understand their food — and the pleasures of interacting with humans — will come with a higher price tag.

SOURCE:

<https://calmatters.org/economy/2021/08/labor-shortage-hiring-incentives-yoga-therapy-401k/>



Business Toolkit

8 Tips on Writing Winning Construction Project Bids

[Article was originally posted on www.procrewschedule.com]

But writing bids can be long and tedious. It takes more than just penning your ideas on a good structure to build to win a project. More than that, you will need to look into a lot of considerations relevant to the success of the project if the owner chooses to award it to you. You need to declare your workable budget, deadline projection, design, productivity rate, technology, and everything involved in your operation.

Wise estimators will refer to past projects to come up with a good estimate for the new project they are trying to win. But if you didn't use a construction project management software in your previous job, you'll find it greatly challenging to go over a pile of documents just to find files related to this new project.

There's so much more you can do to make writing bids more efficient. While each bid is unique, there are pointers you need to learn – most especially when it's your first time to join project bidding – to help you succeed at winning the project. Writing a great bid always increases your chance of getting the job. So to help you with this tricky task, we're sharing with you some steps we observe when we write our construction bids.

1. Be Clear With Your Project Overview

The first of any bid is the project overview. Clients will define what they want from their contractors but it is the role of the contractor to define how that project can be achieved. Come up with a brief description that will explain what you want to happen and how you will address the key pain points. This is your chance to make a good impression because remember, the first impression lasts. The overview alone should convince the owner that the project is a good fit for you to work on. So be crystal clear with the overview so that the owner would want to read the rest of the proposal you submitted.

2. Research About the Location

As we mentioned, the project bid will have to include your estimated budget. To do that, you will need to research the location of the project so you can find suppliers from the area. Knowing the location will also help you predict the working conditions. Will it be rainy in this city or will it be humid most of the year? Is this town being hit by tornadoes often or does it have good weather? Will it snow or will it rain during the construction? Are the crew members going to have a nice resting place in this new project location? Most successful contractors go the extra

mile to survey the location. They inspect the spot on their own so they can write real reports they can include in the proposal. Site visits unearth excellent details to address in your bid.

3. Accuracy Matters

Keep in mind that when a bid is already approved, you can no longer make big changes in your plans. Otherwise, the owner will find you unreliable and might lose the project even before you start. So when you write your proposal, be sure to commence thorough research and inspection and prepare real quotations from your selected suppliers. Inaccurate bids will surely lead to delays and cost overrun. And when that happens, you may ruin your reputation and lose the chance to win another bid. The worst that could happen is getting into a lawsuit. So it's extremely important to carefully and realistically create bids for construction projects. Even if you've done a similar project before, you need to conduct fresh quotations as material and labor costs change every year or if not, every other year. Don't aim to give the owner the lowest cost. Give them the best results out of your proposed budget. Then that's how you can impress them. If they were the ones to give the budget, then only prepare what can be done within that budget. Never overpromise.

4. Consult Past Projects

This might go in contrast with the earlier point, but the key takeaway here is to use your previous projects as a basis in writing a new project. Look into the factors that made your past project a success and include them in your next operation. On the other hand, identify the mistakes you might have done before and plan on how you can avoid them in the next. If the new one is almost similar to a previous job, then it should be easier for you to update prices and a few more elements unique to the new project. This should be easy if you have a construction project management software like Pro Crew Schedule where complete details of your previous job are recorded. In this documentation, you will see all the plans, budgeting, reports, communication, and schedules you followed, which you can reference for the new one. If it's still a pen and paper that you used previously, then this task can be very confusing.

5. Detailed Project Description

A project overview should be backed up with a detailed plan. While the overview is made to impress the client and excite him to want to read

■ Continued on page 9

3 Key Takeaways on Prefabrication in Construction

■ Continued from page 1

myths, and best practices.

1. Debunking common myths about prefabrication

Myth #1: Prefabrication is only impactful for large components or building features

This isn't necessarily the case. In fact, prefab can also be used to improve the production of a single repeatable feature or very small building elements.

As Amr puts it, "It doesn't have to be a whole building or a whole room. Prefabrication can be applied to something as small as simple trusses or smaller elements."

Nick agrees and adds that "Everyone always jumps to volumetric boxes. But like what Amr said, prefab can be applied to something as small as a single component. It doesn't have to be a fully-finished building and it doesn't have to be expensive either. It can actually be quite simple, but it's really about being design-led, rather than actually just making something in a factory."

Myth #2: Prefabrication only creates unattractive boxes

This is another persistent myth, but untrue. Just because something is made in a factory doesn't mean it has to be bland or boring.

With the right practices and technologies, you can prefabricate beautifully designed buildings in an efficient and cost-effective way.

"With our prefabrication techniques and our focus on data and technology, we can really produce beautiful designs that could be flexible and respond to client needs," shares Amr.

He adds, "Our design teams can actually innovate and be more creative in terms of functionality."

The takeaway? Don't let old myths and misconceptions stop you from exploring prefabrication. There are a lot of advancements in the realm of prefab that give construction pros more flexibility to design great-looking buildings.

2. Prefabrication unlocks serious production potential

Prefabrication can benefit the entire project and team in a number of ways. Here are the key advantages discussed in the episode.

It saves money. Since prefabrication happens in a factory or manufacturing site, you have more control over your environment, schedule, and timeline. Having a handle on all these things helps minimize unexpected costs.

In addition, prefab enables automation in a factory setting, resulting in fewer errors and labor-hours, so you can keep your costs in check.

No weather delays. Prefab allows projects to be weather-independent. Building something in a controlled environment helps you avoid weather-related and other external disruptions, so projects can be completed faster.

Environmentally friendly. Prefabrication leads to fewer errors and delays, which also means lower energy consumption and less waste — particularly when used with other technologies.

"Prefabrication combined with other technology, such as mixed reality, can really enhance our production in the factory with great quality. What I love about the machinery and the pre-

fab concept is that this machine produces almost zero waste," says Amr.

Increased quality. Prefab technology and automation guarantees that materials are produced with consistent quality. "Prefab allows you to better control quality. All the BIM data in Revit is carried over into manufacturing, so what you created is exactly what was modeled and approved by the design team," adds Amr.

Improved safety. Working in a controlled environment means strict safety procedures can be enforced. This is especially important when there are social distancing measures in place. And since the work happens inside a factory site, employees encounter fewer job site-related hazards and unexpected events.

More flexibility. Because components are prefabricated off-site, it's easier to transport, assemble, and disassemble different elements. This gives you more flexibility when it comes to implementing design changes or relocating materials from one location to another.

3. Start small, but with real projects

Thinking of getting started with prefab? Nick and Amr recommend starting small—but doing it with real projects, so you can learn and improve as you go.

"What I would suggest to people is to start small. Start a single component, like a 2D panel. Then it's easy to transport to the job site," says Nick.

He continues, "[with prefab,] the first thing people jump straight to this massive volumetric plant — something like a car factory and a hundred thousand square feet. In reality, what

we see is most people begin with a small factory — like a 3,000 square feet facility with a single machine in it."

When you're starting out, you need to ensure that "you have the right data and model," according to Amr. "You can translate and unify it with manufacturing technologies and techniques." This is an important consideration as these things will be the foundation of your unified building approach.

Implementing prefabrication successfully requires strong skills and knowledge around BIM and coordination, so it's recommended to hire team members accordingly. You need the best people who can ensure that all your prefab elements will fit perfectly on-site.

Catch the Full Episode of Digital Builder

Amr and Nick go even further into the ins and outs of prefabrication and how you can implement it successfully. Tune in to the latest episode and discover the best practices and technologies you can use to make prefab work in your business.

- Apple Podcasts
- Spotify
- Stitcher
- Google Podcasts
- or wherever you listen to podcasts

SOURCE:

<https://constructionblog.autodesk.com/digital-builder-episode-18/>

Success Stories

Marcos Murrilo, Tapa the World

[Article was originally posted on <https://cameonetwork.org>]

Marcos Murrilo came here from Mexico in 1996. His first job in the U.S. was working at Tapa the World restaurant in Sacramento. There, he was the executive chef for 11 years. Marcos created several of the specialty dishes that are still on the menu today.

Eventually, the previous owner was ready to close the restaurant. Chef Marcos became inspired to purchase it and make it his own. When the San Mateo SBDC's Finance Center Advisor Oscar Garcia met Chef Marcos, Marcos felt discouraged as he had tried for a year to obtain

a loan and a few lenders had turned him down. Although he worked in the restaurant for over 20 years, he was entirely out of the loop in terms of administration. He didn't know how poorly previous management had managed the financials, the profits drained from the business.

Oscar Garcia provided over 30 hours of advising to Chef Marcos. He helped him understand the financials of the restaurant and how the numbers work. Oscar helped him massage the numbers back to where they made more sense. This way, the money was not flowing out for non-excusable expenses. Oscar assisted Chef Marcos in collecting the taxes and interim financials to show a different picture. They then presented

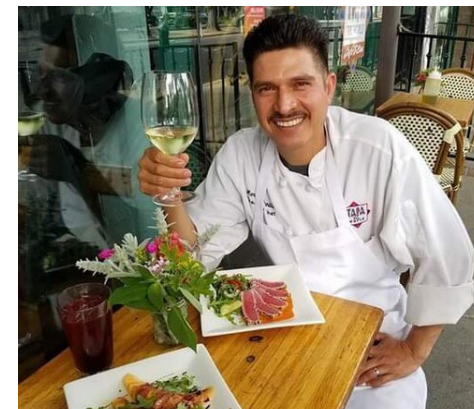
this to an SBA nonprofit lender, the California Statewide CDC. Oscar worked hand-in-hand with the lender and Chef Marcos to ensure they were on the same page.

Tapa the World and Chef Marcos received a loan for \$250,000 to purchase the business. This saved 21 jobs (including his and his wife's) and charted a more stable path forward in his dream to own his own restaurant.

Website: <https://www.tapathe-world.com/>

SOURCE:

<https://cameonetwork.org/success-story/marcos-murrilo-tapa-the-world/>



Marcos Murrilo

Lina Mills, Creative Ideas Catering



Left to right - Lina Mills (3rd in the picture) and Alvaro Luna (4th in the picture)

[Article was originally posted on <https://cameonetwork.org>]

Lina Mills worked in the catering business for 25 years. Then she had to go on disability leave for three months due to a back injury. While out on leave, her clients kept calling to ask where she was going next. They wanted to hire her again.

Lina went to Renaissance Entrepreneurship Center in 2014 to learn how to start and grow her own business. With the support of Renaissance and her family and friends, she founded Creative Ideas Catering in 2016. The business is a full service catering company with fresh flavors and healthy ingredients. Since then, Lina's business has expanded rapidly and she continues to go to Renaissance for assistance.

In November 2018, with the assistance from the Renaissance Financing Resource Center, Lina received a loan for \$975,000. With that money, she purchased a commercial space for her business. She has retained 10 jobs through her business, and Renaissance's annual Small Business Big Impact event honored her as Entrepreneur of the Year. Lina is currently attending Renaissance's class, Comenzar un Negocio con Confianza, with plans to expand into a café space.

Website: <https://creativeideascateringcafe.com>

SOURCE:

<https://cameonetwork.org/success-story/lina-mills-creative-ideas-catering/>

8 Tips on Writing Winning Construction Project Bids

Continued from page 8

more, the detailed project description now gives him a look at how the whole project will be done – from start to finish. Your project description should detail the size, purpose, features, costs, and timelines in doing the project. This part is also where the drawings and images should be included. Drawings are an important part of the plan. This is where specs and dimensions are defined. Also, it is always more effective to give crew members an idea of what your team is working on through visual aids. This goes the same with the project owner. And without images and drawings, it will be difficult for you to create an accurate bid.

6. Try to be as Accurate as Possible in Pricing

For project owners, pricing is one of the important elements that should be discussed in the proposal. Costs in a project are determined by labor, supplies, equipment rentals, overhead, and other factors. It is important to list all specific items or requests needed in the operation so that the owner will have a good idea of how much funds he needs to release. If you make a mistake in your estimate, most es-

pecially when you gave a very low quotation in the bid but the actual is twice your estimate, then you will end up in big trouble. Finally, giving better estimates helps reduce change orders. It is more convenient for both the owner and the contractor to work out on any specifics at the beginning so even if you are just joining a bid, work on the budgeting like it is already your actual profit that you are computing.

7. Comply with the Requirements

Even the proposal you submit during the bidding should comply with the requirements set by the owner. If he requires a specific supplier or reference on a chosen past project, then you should comply. It is like taking an exam where if you don't follow instructions, then you will fail. Owners, most especially those who have already been in the industry for decades, know what they want. Surely, you can air out your suggestions, but it is still up to the owner whether he will stick with his choice or try your recommendations. Read the entire request for proposal before preparing a bid. This can easily highlight your company and set you ahead of others.

8. Involving Technology in Your Bids

Technology has greatly revolutionized the construction industry. From a pure manual work, we now enjoy automation at the site, which comes in different forms. Most construction sites now use tools for administrative tasks like employing a construction project management software like Pro Crew Schedule. This makes it easier for construction leaders like you to monitor everything that's happening at the site and comparing them with the plan. All these records can even be used, as we mentioned already earlier, as a reference for writing your new project proposal.

Another technology that impacted productivity at the site is the use of robots to help people work on heavy tasks a lot faster. 3D printing is a sample where it can already construct partitions on its own. Another example is the use of AR and VR to minimize risk factors when inspecting errors or other problems at the site.

So, apart from using a construction software in coming up with a good proposal, define in your bid the special tech tools that you plan to use in your operation. Let the owners know how using

these techs can be beneficial for them too. Will it improve the quality of the project? Will it speed up the process? With it attract more customers for them?

Who knows, the new tech that you propose to use will be your winning factor against your competitors.

Final Words

The construction industry is constantly evolving and this means every project may be more unique than the ones you've already done before. The key takeaway points here are to come strong in your project overview. Whatever it is that you think is the best asset of your proposal should be placed in your overview. Then be very detailed in your main proposal. Include every little detail involved in your operation and be very accurate in defining the budget. Finally, impress the client further with the technology you'll employ in the project.

SOURCE:

www.procrewschedule.com/8-tips-on-writing-winning-construction-project-bids/



Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394283

Fictitious Business Name(s):
Abby Thrasher Coaching
Address
**1588 20th Avenue Apt #5
San Francisco, CA 94122**
Full Name of Registrant #1
Abby Thrasher
Address of Registrant #1
**1588 20th Avenue Apt #5
San Francisco, CA 94122**

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **05-19-2021**

Signed: **Abby Thrasher**

This statement was filed with the County Clerk of
San Francisco County on **07-24-2021**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to
this date. The filing of this statement does not of
itself authorize the use in this state of a fictitious
business name in violation of the right of another
under Federal, State or Common Law.

Filed: **Fallon Lim
Deputy County Clerk
07-24-2021**

08/12/21 + 08/19/21 + 08/26/21 + 09/02/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394571

Fictitious Business Name(s):
Clear Skies Pest Elimination
Address
310 Excelsior Avenue, San Francisco, CA 94112
Full Name of Registrant #1
Clear Skies Pest Elimination (CA)
Address of Registrant #1
310 Excelsior Avenue, San Francisco, CA 94112

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **04-01-2011**

Signed: **Eric O. Schmitz**

This statement was filed with the County Clerk of
San Francisco County on **08-11-2021**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to
this date. The filing of this statement does not of
itself authorize the use in this state of a fictitious
business name in violation of the right of another
under Federal, State or Common Law.

Filed: **Lynn Khaw
Deputy County Clerk
08-11-2021**

08/26/21 + 09/02/21 + 09/09/21 + 09/16/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394547

Fictitious Business Name(s):
Daydreaming and Cloth
Address
**514 Ashbury Street
San Francisco, CA 94117**
Full Name of Registrant #1
Violet M. Watson
Address of Registrant #1
**514 Ashbury Street
San Francisco, CA 94117**

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **08-10-2021**

Signed: **Violet M. Watson**

This statement was filed with the County Clerk of
San Francisco County on **08-10-2021**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to
this date. The filing of this statement does not of
itself authorize the use in this state of a fictitious
business name in violation of the right of another
under Federal, State or Common Law.

Filed: **Mariedyne Argente
Deputy County Clerk
08-10-2021**

08/19/21 + 08/26/21 + 09/02/21 + 09/09/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394504

Fictitious Business Name(s):
Felix Associates
Address
1 Lomita Avenue, San Francisco, CA 94122
Full Name of Registrant #1
Julianne Chou
Address of Registrant #1
1 Lomita Avenue, San Francisco, CA 94122

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **07-01-2021**

Signed: **Julianne Chou**

This statement was filed with the County Clerk of
San Francisco County on **08-06-2021**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to
this date. The filing of this statement does not of
itself authorize the use in this state of a fictitious
business name in violation of the right of another
under Federal, State or Common Law.

Filed: **Sonya Yi
Deputy County Clerk
08-06-2021**

08/12/21 + 08/19/21 + 08/26/21 + 09/02/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394245

Fictitious Business Name(s):
Fine Line Dental Lab
Address
1402 25th Avenue, San Francisco, CA 94122
Full Name of Registrant #1
Fine Line Dental Lab, Inc. (CA)
Address of Registrant #1
1402 25th Avenue, San Francisco, CA 94122

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **04-23-2021**

Signed: **John Shaofeng Lao**

This statement was filed with the County Clerk of
San Francisco County on **07-24-2021**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to
this date. The filing of this statement does not of
itself authorize the use in this state of a fictitious
business name in violation of the right of another
under Federal, State or Common Law.

Filed: **Fallon Lim
Deputy County Clerk
07-24-2021**

08/19/21 + 08/26/21 + 09/02/21 + 09/09/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394703

Fictitious Business Name(s):
Goodhoom
Address
580 California Street, San Francisco, CA 94104
Full Name of Registrant #1
Goodhoom Tech Management LLC (CA)
Address of Registrant #1
580 California Street, San Francisco, CA 94104

This business is conducted by **A Limited Liability Company**.
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **08-10-2021**

Signed: **Gia Linh Ho**

This statement was filed with the County Clerk of
San Francisco County on **08-27-2021**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to
this date. The filing of this statement does not of
itself authorize the use in this state of a fictitious
business name in violation of the right of another
under Federal, State or Common Law.

Filed: **Sonya Yi
Deputy County Clerk
08-27-2021**

09/02/21 + 09/09/21 + 09/16/21 + 09/23/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394601

Fictitious Business Name(s):
Handyman Z
Address
1469 46th Avenue, San Francisco, CA 94122
Full Name of Registrant #1
Chuangzhi Ye
Address of Registrant #1
1469 46th Avenue, San Francisco, CA 94122

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **07-21-2021**

Signed: **Chuangzhi Ye**

This statement was filed with the County Clerk of
San Francisco County on **08-16-2021**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to
this date. The filing of this statement does not of
itself authorize the use in this state of a fictitious
business name in violation of the right of another
under Federal, State or Common Law.

Filed: **Lynn Khaw
Deputy County Clerk
08-16-2021**

08/26/21 + 09/02/21 + 09/09/21 + 09/16/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394343

Fictitious Business Name(s):
#1) Kitiya
#2) Spice Girl Foods
Address
2948 Folsom Street San Francisco, CA 94110
Full Name of Registrant #1
Makrut Gourmet LLC (CA)
Address of Registrant #1
2948 Folsom Street San Francisco, CA 94110

This business is conducted by **A Limited Liability Company**.
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **Not Applicable**

Signed: **Kitiya Ditpare**

This statement was filed with the County Clerk of
San Francisco County on **07-30-2021**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to
this date. The filing of this statement does not of
itself authorize the use in this state of a fictitious
business name in violation of the right of another
under Federal, State or Common Law.

Filed: **Sonya Yi
Deputy County Clerk
07-30-2021**

08/19/21 + 08/26/21 + 09/02/21 + 09/09/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394397

Fictitious Business Name(s):
KWONBAE
Address
**3730 25th Street, Apt #1
San Francisco, CA 94110**
Full Name of Registrant #1
David Kwon
Address of Registrant #1
**3730 25th Street, Apt #1
San Francisco, CA 94110**

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **05-03-2021**

Signed: **David Kwon**

This statement was filed with the County Clerk of
San Francisco County on **08-02-2021**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to
this date. The filing of this statement does not of
itself authorize the use in this state of a fictitious
business name in violation of the right of another
under Federal, State or Common Law.

Filed: **Sonya Yi
Deputy County Clerk
08-02-2021**

08/12/21 + 08/19/21 + 08/26/21 + 09/02/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394617

Fictitious Business Name(s):
LG Painters
Address
**355 Serrano Dr., Apt 4G
San Francisco, CA 94132**
Full Name of Registrant #1
Lucas Gallis
Address of Registrant #1
**355 Serrano Dr., Apt 4G
San Francisco, CA 94132**

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **Not Applicable**.

Signed: **Lucas Gallis**

This statement was filed with the County Clerk of
San Francisco County on **08-16-2021**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to
this date. The filing of this statement does not of
itself authorize the use in this state of a fictitious
business name in violation of the right of another
under Federal, State or Common Law.

Filed: **Lynn Khaw
Deputy County Clerk
08-16-2021**

08/26/21 + 09/02/21 + 09/09/21 + 09/16/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394481

Fictitious Business Name(s):
Lovers Canyon
Address
50 Jones Street #506, San Francisco, CA 94102
Full Name of Registrant #1
Loy Sinai LLC (CA)
Address of Registrant #1
50 Jones Street #506, San Francisco, CA 94102

This business is conducted by **A Limited Liability Company**.
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **Not Applicable**

Signed: **Sarah Armendariz**

This statement was filed with the County Clerk of
San Francisco County on **08-06-2021**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to
this date. The filing of this statement does not of
itself authorize the use in this state of a fictitious
business name in violation of the right of another
under Federal, State or Common Law.

Filed: **Fallon Lim
Deputy County Clerk
08-06-2021**

08/19/21 + 08/26/21 + 09/02/21 + 09/09/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394591

Fictitious Business Name(s):
Merry Bell Speech and Language
Address
30 Steiner Street, San Francisco, CA 94117
Full Name of Registrant #1
Alyssa Winn
Address of Registrant #1
30 Steiner Street, San Francisco, CA 94117

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business
under the fictitious business name(s) listed above
on **Not Applicable**

Signed: **Alyssa Winn**

This statement was filed with the County Clerk of
San Francisco County on **08-13-2021**

Notice: This fictitious name statement expires five
years from the date it was filed. A new fictitious
business name statement must be filed prior to
this date. The filing of this statement does not of
itself authorize the use in this state of a fictitious
business name in violation of the right of another
under Federal, State or Common Law.

Filed: **Fallon Lim
Deputy County Clerk
08-13-2021**

08/19/21 + 08/26/21 + 09/02/21 + 09/09/21

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0394632

Fictitious Business Name(s):
Moondog Industries
Address
168 Arbor Street, San Francisco, CA 94131
Full Name of Registrant #1
Thomas DelMundo
Address of Registrant #1
168 Arbor Street, San Francisco, CA 94131

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **04-01-2021**

Signed: **Thomas DelMundo**

This statement was filed with the County Clerk of San Francisco County on **08-18-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lynn Khaw**
Deputy County Clerk
08-18-2021

08/26/21 + 09/02/21 + 09/09/21 + 09/16/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0394579

Fictitious Business Name(s):
PARALUMAN
Address
2 Boynton Ct., San Francisco, CA 94114
Full Name of Registrant #1
Maria Amihan Flores Crisostomo
Address of Registrant #1
2 Boynton Ct., San Francisco, CA 94114

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**.

Signed: **Maria Amihan F. Crisostomo**

This statement was filed with the County Clerk of San Francisco County on **08-12-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
08-12-2021

08/26/21 + 09/02/21 + 09/09/21 + 09/16/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0394588

Fictitious Business Name(s):
SF Custom Chiropractic - Castro
Address
2215 Market Street, San Francisco, CA 94114
Full Name of Registrant #1
Raymond Pulmano, Doctor of Chiropractic, Inc (CA)
Address of Registrant #1
840 Post Street #422, San Francisco, CA 94109

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Raymond Pulmano**

This statement was filed with the County Clerk of San Francisco County on **08-13-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
08-13-2021

08/19/21 + 08/26/21 + 09/02/21 + 09/09/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0394317

Fictitious Business Name(s):
SOL HOT YOGA AND MOVEMENT
Address
910 Columbus Avenue
San Francisco, CA 94133
Full Name of Registrant #1
The CocoaBanana LLC (CA)
Address of Registrant #1
23 Midway Street Apt #D
San Francisco, CA 94133

This business is conducted by **A Limited Liability Company**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Michael Rothmann**

This statement was filed with the County Clerk of San Francisco County on **07-28-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
07-28-2021

08/12/21 + 08/19/21 + 08/26/21 + 09/02/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0394492

Fictitious Business Name(s):
Stay Grounded Coffee Company
Address
1455 Filbert Street #212
San Francisco, CA 94109
Full Name of Registrant #1
Stay Grounded Project LLC (CA)
Address of Registrant #1
1455 Filbert Street #212
San Francisco, CA 94109

This business is conducted by **A Limited Liability Company**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Christopher Salazar**

This statement was filed with the County Clerk of San Francisco County on **08-06-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
08-06-2021

08/12/21 + 08/19/21 + 08/26/21 + 09/02/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0394539

Fictitious Business Name(s):
Super Hero IT Solutions
Address
1016 Shotwell Street #A, San Francisco, CA 94110
Full Name of Registrant #1
Graf X Design Inc (CA)
Address of Registrant #1
1016 Shotwell Street #A, San Francisco, CA 94110

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Leigh Thorup**

This statement was filed with the County Clerk of San Francisco County on **08-10-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
08-10-2021

08/12/21 + 08/19/21 + 08/26/21 + 09/02/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0394396

Fictitious Business Name(s):
Sushi Kinta
Address
5 Embarcadero Center, San Francisco, CA 94111
Full Name of Registrant #1
Sean Lee
Address of Registrant #1
460 Southgate Avenue, Daly City, CA 94015

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **04-01-2007**

Signed: **Sean Lee**

This statement was filed with the County Clerk of San Francisco County on **08-02-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
08-02-2021

08/12/21 + 08/19/21 + 08/26/21 + 09/02/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0394549

Fictitious Business Name(s):
The Hotel Castro
Address
4230 18th Street, San Francisco, CA 94114
Full Name of Registrant #1
Gannon Tidwell
Address of Registrant #1
775 E. Blithedale Avenue, Mill Valley, CA 94941

This business is conducted by **A Limited Partnership**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **08-05-2021**

Signed: **Gannon Tidwell**

This statement was filed with the County Clerk of San Francisco County on **08-10-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
08-10-2021

08/19/21 + 08/26/21 + 09/02/21 + 09/09/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0394664

Fictitious Business Name(s):
The Sandia Circus Aerial Outpost
Address
801 Minnesota Street, Suite #9
San Francisco, CA 94107
Full Name of Registrant #1
Danielle Sexton
Address of Registrant #1
801 Minnesota Street, Suite #9
San Francisco, CA 94107

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**.

Signed: **Danielle Sexton**

This statement was filed with the County Clerk of San Francisco County on **08-24-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
08-24-2021

09/02/21 + 09/09/21 + 09/16/21 + 09/23/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0394277

Fictitious Business Name(s):
The Yeh Group
Address
125 Stonecrest Dr., San Francisco, CA 94132
Full Name of Registrant #1
Supernova Ventures Inc. (CA)
Address of Registrant #1
125 Stonecrest Dr., San Francisco, CA 94132

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **06-08-2021**

Signed: **Nancy Yeh**

This statement was filed with the County Clerk of San Francisco County on **07-24-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
07-24-2021

08/19/21 + 08/26/21 + 09/02/21 + 09/09/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0394691

Fictitious Business Name(s):
Thomas Ashbourne Craft Spirits
Address
1150 Illinois Street, San Francisco, CA 94107
Full Name of Registrant #1
Ava Food Labs, Inc. (DE)
Address of Registrant #1
1150 Illinois Street, San Francisco, CA 94107

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**.

Signed: **Alec Lee**

This statement was filed with the County Clerk of San Francisco County on **08-26-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne Argente**
Deputy County Clerk
08-26-2021

09/02/21 + 09/09/21 + 09/16/21 + 09/23/21

FICTITIOUS BUSINESS NAME STATEMENT
File No. 2021-0394667

Fictitious Business Name(s):
Unfilthify
Address
1678 16th Avenue, San Francisco, CA 94122
Full Name of Registrant #1
Brian W. Quan
Address of Registrant #1
1678 16th Avenue, San Francisco, CA 94122

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**.

Signed: **Brian W. Quan**

This statement was filed with the County Clerk of San Francisco County on **08-24-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
08-24-2021

08/26/21 + 09/02/21 + 09/09/21 + 09/16/21

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394577

Fictitious Business Name(s):
Luggage World
Address
2679 Taylor Street, San Francisco, CA 94133
Full Name of Registrant #1
Hyung S. Choe
Address of Registrant #1
1546 34th Avenue, San Francisco, CA 94122

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-10-2000**

Signed: **Hyung S. Choe**

This statement was filed with the County Clerk of San Francisco County on **08-12-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
08-12-2021

09/02/21 + 09/09/21 + 09/16/21 + 09/23/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394648

Fictitious Business Name(s):
1.) Urban Diversion
2.) Urban Diversion Adventures
Address
1329 Columbus Avenue B
San Francisco, CA 94133
Full Name of Registrant #1
Activities & Adventures Social Club (CA)
Address of Registrant #1
1329 Columbus Avenue B
San Francisco, CA 94133

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **05-01-2003**

Signed: **Lance Evander**

This statement was filed with the County Clerk of San Francisco County on **08-20-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
08-20-2021

08/26/21 + 09/02/21 + 09/09/21 + 09/16/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394700

Fictitious Business Name(s):
Vaxtra Tax & Accounting Services
Address
787 Edinburgh Street, San Francisco, CA 94112
Full Name of Registrant #1
Qiqiong Huang
Address of Registrant #1
787 Edinburgh Street, San Francisco, CA 94112

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07-29-2021**

Signed: **Qiqiong Huang**

This statement was filed with the County Clerk of San Francisco County on **08-26-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lynn Khaw**
Deputy County Clerk
08-26-2021

09/02/21 + 09/09/21 + 09/16/21 + 09/23/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394723

Fictitious Business Name(s):
Plants on Walls
Address
4220 Cesar Chavez Street, Apt #211
San Francisco, CA 94131
Full Name of Registrant #1
Chris Bribach
Address of Registrant #1
4220 Cesar Chavez Street, Apt #211
San Francisco, CA 94131

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **08-31-2021**

Signed: **Chris Bribach**

This statement was filed with the County Clerk of San Francisco County on **08-31-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne Argente**
Deputy County Clerk
08-31-2021

09/02/21 + 09/09/21 + 09/16/21 + 09/23/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394263

Fictitious Business Name(s):
Fosco Environmental
Address
763 8th Avenue #A, San Francisco, CA 94118
Full Name of Registrant #1
Fergus O'Sullivan
Address of Registrant #1
2745 N Fitch Mtn Rd., Healdsburg, CA 95448

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **08-02-2016**.

Signed: **Fergus O'Sullivan**

This statement was filed with the County Clerk of San Francisco County on **07-24-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**
Deputy County Clerk
07-24-2021

08/05/21 + 08/12/21 + 08/19/21 + 08/26/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394201

Fictitious Business Name(s):
Innovative Entertainment Talent Agency
Address
2565 3rd Street, Suite 215
San Francisco, CA 94107
Full Name of Registrant #1
Innovative Productions, Inc (CA)
Address of Registrant #1
725 Hurlingham Avenue
San Mateo, CA 94402

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-01-1993**

Signed: **Peter Berliner**

This statement was filed with the County Clerk of San Francisco County on **07-22-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonyi Yi**
Deputy County Clerk
07-22-2021

08/05/21 + 08/12/21 + 08/19/21 + 08/26/21

Groundbreaking of 18-Story Affordable Housing Development in SOMA

Continued from page 5

The proposed project involved assembling ten parcels totaling 32,000 square feet. In 2009, Citizens wound down its operations and TNDC acquired Citizens' portfolio, including the site, which they then took the lead in developing. 921 Howard entails the development of approximately 63% of the original 32,000 square foot site. Construction of the project faced delays due to the 2008 financial crisis as well as a number of proposed building designs and concepts that did not come to fruition. New funding sources from the State, combined with 2019 Affordable Housing Bond funds approved by the voters, are now allowing the project to move forward.

"We're thrilled to see 921 Howard break ground," said Katie Lamont, Senior Director of Housing Development at TNDC, co-developer of 921 Howard. "The need for housing in San Francisco is a pressing issue, especially in light of the pandemic, and this development is key to helping more and families find stability."

Curtis Development, a local developer with decades of experience, entered into a Memorandum of Understanding with TNDC in February 2021 to serve as co-developer for the project.

"It's so gratifying to bring this project to fruition after a challenging long haul," said Charmaine Curtis, Principal at Curtis Development and co-developer with TNDC on 921 Howard. "It will be even more gratifying to see families moving in a couple of years from now."

Built with families and children in mind, amenities at 921 Howard will include a community garden, a number of shared common spaces, bicycle parking, and after-school programming for students. The development will seek a GreenPoint Rated certification, and contractors involved in construction will partner with local, BIPOC-owned, or women-owned businesses.

The apartments at 921 Howard will be affordable to households with a range of incomes between 75-120% Area Median Income (AMI). Once complete, the building will consist of 201 affordable studios, 1-bedroom, 2-bedroom, and 3-bedroom homes, as well as two additional on-site units for building managers.

"Affordable housing is our best tool to end homelessness and keep families in San Francisco. This is even more important as we recover from the pandemic," said District 6 Supervisor Matt Haney. "This important project is an example of what we can get done when residents, housing providers, and our city work together. I'm thrilled to celebrate the groundbreaking of another affordable development in District 6."

The 18-story building is designed by Perry Architects, and Swinerton Builders is the lead general contractor. Construction started in June 2021, and residents are anticipated to begin moving in Spring 2023, once the building is complete.

"We have a company culture of being invested in the communities we serve," said Lori Dunn, Division Manager and Vice President at Swinerton. "We are thrilled to help bring these affordable units to San Francisco with our local workforce and small business partners."

Major financing for 921 Howard was provided by an \$18.2 million investment for building construction from MOHCD, enabling the \$148.5 million project to move forward. In addition to the City's investment, the development was made possible by financing from Bank of America Merrill Lynch, the California Housing Finance Agency Middle Income Program, California Tax Credit Allocation Committee, California Debt Limit Allocation Committee.

CHANGE OF NAME

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR
CHANGE OF NAME
CASE NO. CNC 21-556571

PETITIONER OR ATTORNEY
Yina Bao Itskovich
393 Crescent Avenue
San Francisco, CA 94110

TO ALL INTERESTED PERSONS:
Yina Bao Itskovich
for a decree changing names as follows:

Yina Bao Itskovich
changed to
Yina Bao Mersy

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING
Date: **October 5, 2021** Time: **9:00 AM**
Dept: **103N** Room: **103N**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

ANGELICA SUNGA, Deputy Clerk
DATED - August 23, 2021

08/26/21 + 09/02/21 + 09/09/21 + 09/16/21



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